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~~Office~~

Written by an organizational psychologist and corporate consultant, Marie G. McIntyre's *Secrets to Winning at Office Politics* uses real-life examples of political winners and losers to illustrate the behaviors that contribute to success or failure at work. You will be shown techniques for managing your boss more effectively, improving your influence skills, changing the way you are perceived, and dealing with difficult people.

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From new hire to experienced executive, everyone needs to learn how to effectively play the game to win. From sizing up the

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political climate in the office, to building positive relationships to increasing political power, SECRETS TO WINNING AT OFFICE POLITICS is the handbook for achieving on-the-job success.

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They are: Power Assessment: Look at your situation and ask yourself how you can improve your leverage position Performance: how can you make your organization more successful? Perception: How can you make your work, projects, and results more visible to the higher-ups? Partnerships: How can you make ...

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This smart, practical guide shows you how to stop wasting energy on things you can't change and start taking steps to get what you want. Written by an organizational psychologist and corporate consultant, Marie G. McIntyre's Secrets to Winning at Office Politics uses real-life examples of political winners and losers to illustrate the behaviors that contribute to success or failure at work.

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5) So how do you win? Know Your Goal. . Know Other People's Goals. The essence of successful competition is getting people to believe that the... Learn from Winners. . Pay close attention to what successful people do, rather than judging their actions. What did the... Schmooze Upward. . In most ...

~~Checklist: the 5 secrets to winning at office politics ...~~

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Paperback by Marie G. McIntyre (ISBN:) from Amazon's Book Store. Everyday low prices and free delivery on eligible orders.

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Whether you are a new player or a seasoned veteran, Secrets to Winning at Office Politics can help you increase your personal power without. Get Ahead, Gain Influence, Get What You Want. Office politics are an unavoidable fact of life in every workplace. To accomplish your personal and business goals, you must learn to successfully play the political game in your organization.

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Written by an organizational psychologist and corporate consultant, Marie G. McIntyre's Secrets to Winning at Office Politics uses real-life examples of political winners and losers to illustrate the behaviors that contribute to success or failure at work. You will be shown techniques for managing your boss more effectively, improving your influence skills, changing the way you are perceived, and dealing with difficult people.

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I've read several books on this sort of thing, but "Secrets to Winning at Office Politics" was the first one that felt like someone explaining to me the boneheaded mistakes I've been making in my decade-plus career. Every chapter had me face-palming multiple times. Here are my primary takeaways from the book: - Nothing in corporate life is fair.

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□ If the boss is out of the office, this is actually the time you should commit to working harder. □ Don't take advantage of the situation by taking a longer lunch or slacking off on assignments. □ Others in the office are keenly aware of your performance while the boss is away. Don't give them any reason to throw you under the bus. 17.

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□Typically, we use the term □playing politics□ only to describe our colleagues□ behavior□never our own. They are sucking up, scheming, and manipulating, but we are building relationships, developing strategies, and opening communication channels.□

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life examples of political winners and losers to illustrate the behaviors that contribute to success or failure at work. You will be shown techniques for managing your boss more effectively, improving your influence skills, changing the way you are perceived, and dealing with difficult people.

~~Secrets to Winning at Office Politics | Marie G. McIntyre ...~~

Six secrets to winning at office politics: Relationship first. Build real relationships with people of influence before you need them. Check your motives. Always work for the good of your organization. Involve people with divergent perspectives. Include HR, finance, and marketing, for example. Don't gang up on someone. Help others win.

~~Six Secrets to Winning at Office Politics | Leadership Freak~~

Office politics are an unavoidable fact of life in every workplace. To accomplish your personal and business goals, you must learn to successfully play the political game in your organization. Whether you are a new player or a seasoned veteran, Secrets to Winning at Office Politics can help you increase your personal power without compromising your integrity or taking advantage of others.

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