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Being persuasive is a lot more about emotions than cold, hard logic, and like all skills and competencies, you can get better at it with practice. Don't try to persuade without inspiring. No matter how strong your vision or passion is, if you lack the ability to inspire and motivate others, you're not going to persuade.

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The Founder of Inspire Leadership & focuses on unlocking people's potential by providing them with programs; mentorship and coaching into high performance By: Juliet Erickson Juliet is a communication coach who has for over 30 years worked with people one-on-one in refining the way they communicate so that their ideas or messages would get through in the way they wanted or needed them to.

The art of persuasion - Edward Mungai

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The art of appealing in the leadership context. Influencing skills, or persuasive leadership styles, are used by leaders every day, and are critically important to career progression and team performance - for example, a prospective employee needs to be persuaded to join, or a customer needs to be influenced to act.

The Science of Persuasion and the Art of Appealing in the ...

Every major problem that leaders face can be traced back to the people involved - Inspire! The Art of Persuasive Leadership teaches how to deal with people on their level and gain their support and acceptance - fast. This book delves deep into human psychology to teach leaders how to create a win-win situation - every time.

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Data Science and the Art of Persuasion

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